



Biesterfeld

Competence in Solutions



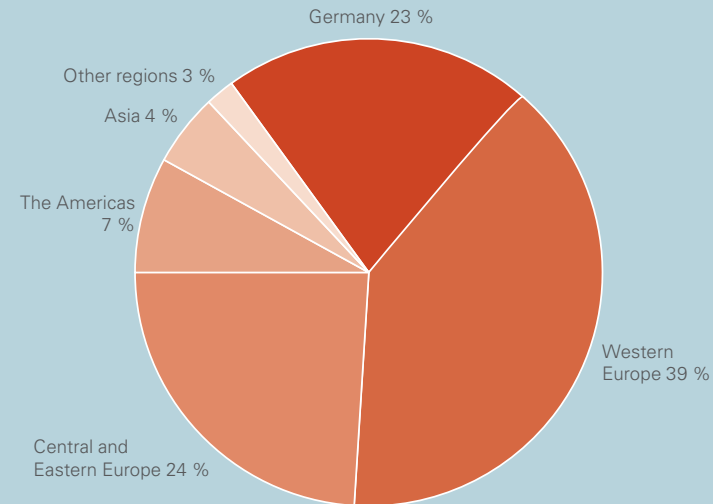
The Biesterfeld Group

Facts & Figures

Biesterfeld – your international distribution partner of plastics, rubber, base and specialty chemicals:

- › A family-owned group of companies with 113 years of business tradition
Business divisions: Biesterfeld Plastic, Biesterfeld Spezialchemie, Biesterfeld Performance Rubber and Biesterfeld International
- › Service providers: Biesterfeld ChemLogS and BIT-SERV
- › Extensive service and advisory offering: wide, innovative product range, specialised market know-how and tailor-made, application-based technical advice
- › Subsidiaries in more than 30 countries, serving more than 20.000 customers around the world

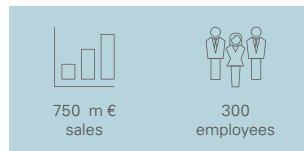
Group sales by region



Biesterfeld Plastic

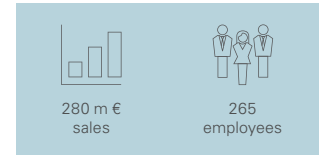
Biesterfeld Plastic excels as a leading distributor of plastics and additives in Europe, CIS countries, North Africa and Latin America:

- › Complete homogeneous product portfolio: high-performance polymers, engineering polymers, thermoplastic elastomers, styrenic copolymers, acrylic polymers, standard polymers and additives
- › Long-standing sales partnerships with leading international suppliers – mostly on an exclusive basis
- › Broad range of services: technical advice on product development and customised logistical solutions
- › Extensive decentralised sales network with personal local contact partners



Biesterfeld Spezialchemie

Biesterfeld Spezialchemie is one of the leading international distributors of products and solutions in the world of specialty chemicals and food ingredients:

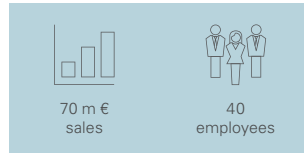


- › Product portfolio carefully tailored to the needs of selected industries such as cosmetics, healthcare, paints and coatings, adhesives, polyurethanes, composites, construction, food, electro, electronics and energy
- › Active market development combined with high innovation capacities
- › Customer-specific advice from specialists with solution-oriented, technical expertise and know-how in formulations
- › Close long-term cooperation with leading global suppliers
- › Proximity to customers thanks to branches in Europe and Latin America



Biesterfeld Performance Rubber

As an international distributor serving the rubber processing industry, Biesterfeld Performance Rubber has at its disposal:



- › A comprehensive product portfolio: synthetic rubbers, high-quality compounds based on silicone and fluorosilicone rubbers, carbon blacks, additives and high-performance polymers
- › Application-based technical advice and innovative on-site customer solutions
- › Long-standing partnerships with market leaders in the rubber industry
- › Local presence in European, Latin American and North African markets

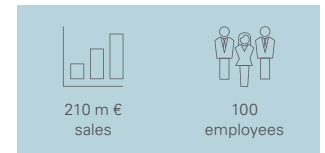


Biesterfeld International



Biesterfeld International is an international provider of base and specialty chemicals:

- › Product portfolio focusing on industrial chemicals, plant protection and plant nutrition, salts, pharmaceutical raw materials and active ingredients as well as feed and food additives
- › Partner for professional and customer-focused services ranging from advice on applications to product development, logistics and financing
- › Close proximity to customers and suppliers thanks to subsidiaries worldwide
- › Long-term partnerships with suppliers and customers



Biesterfeld ChemLogS

Biesterfeld ChemLogS ensures the implementation and support of quality and safety management systems (QSHE) as well as responsible care standards within the international chemical sector.

BIT-SERV

As a full-service IT provider, BIT-SERV specialises in the development, implementation and operation of specific business applications. Its core areas are SAP®-ERP applications, in-house CRM developments, internet/intranet, e-commerce and system technology/data processing centres.



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